

# Guam Professional Development Conference

“Trends, Tools,  
and Techniques  
in Today’s  
Financial  
Environment”

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Hotel Nikko  
Guam

## Leadership By Grace

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Advancing  
Government  
Accountability

# *Billy's Thoughts on Financial Leadership – Leading with Grace*

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**AGA Past National President**  
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## *Think Big!*

**"Where there is no vision the people perish." — Proverbs 29:18**

## *Act Courageously!*

**"If one advances confidently in the direction of his dreams, and endeavors to live the life which he has imagined, he will meet with success..." — Henry David Thoreau**

## *Make a Difference!*

**"The greatest danger for most of us is not that our aim is too high and we miss it, but that it is too low and we reach it." — Michelangelo**

# *Think Big!*

Most of us in Government and Academia are in the “service” business...as such, we must:

- Be Customer, Stakeholder, Citizen and Student Driven
- Be Mission/Results-Focused

# *Three Types of People:*

Those who...

- Watch it happen
- Make it happen
- Wonder what happened

# *Act Courageously!*

- Lead the way!
- Dare to be BOLD!
- Take appropriate RISKS!
- Break the molds
- Influence Others!

# *Make a Difference!*

- Serve Others
- Don't Accept the Status Quo
- Bring down Barriers!
- Be the Change YOU Want to Be!

# *Rules to Live By...*

- Integrity is Job One!
- Public Service is its Own Reward
- Take Time to Think
- Focus on Results, not Ideology
- Beware of the Status Quo
- Prepare for the “Ugly”

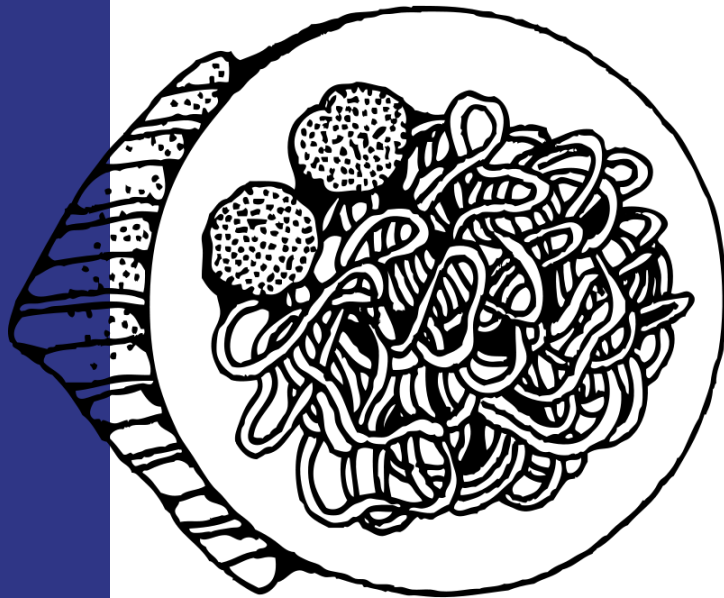


# *Rules to Live By...*

- KNOW your gifts
- FOCUS on your gifts
- USE your gifts
- IMPROVE your gifts
- DON'T covet other's gifts

# *Rules to Live By...*

- Know your Differences
- Spaghetti vs. Waffles???



# *Rules to Live By...*

- **Take Risks** (Have Courage; Cultivate Change)
- **Lead by Being Led**
- **A Good Leader is Decisive**
- **Leaders don't create followers  
...they create more leaders**
- **Communicate!!!**

# *Rules to Live By...*

- **TEAMWORK** (don't be a superstar; you'll wear yourself out; allow others to learn and flourish)
- **Select the Right People**
- **Empower Your Associates**
- **Build Consensus** (Persuade rather than coerce)
- **Leaders put others first; themselves second**
- **Share the Spotlight**  
(say "Please" & "Thank You")

# *Rules to Live By...*

- Keep an Open Mind (& Open Door)
- Be Consistent
- Stay Balanced (family, life, diet, & exercise)
- “Phone” a FRIEND
- Follow YOUR Dream

# *Rules to Live By...*

“Being great with the books is  
just the price of admission”

CGMA

- Strategist
- Interpreter
- Leader
- Facilitator

# *Rules to Live By...*

Two things organizations have:

- People
- Money

How organizations put these two together will determine how successful they become

# *The Power of an Umbrella...*





*“...In between...”*

**"The first responsibility of a leader is to define reality. The last is to say thank you. In between, the leader is a servant and a debtor." — Max DePree**



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*Think Big!  
Act Courageously!  
Make a Difference!*

*Be A LEADER!*



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